

INDIVIDUALIST
ENTHUSIAST

The TALKER



OPTIMISTIC, AFFECTIONATE, SPONTANEOUS, LOVES BEING WITH PEOPLE, CURIOUS,
CHARMING, MOTIVATOR, ADAPTABLE, WARM, VISIONARY, AND INVITING, SALESMAN,
INVITING THROUGH SMILES, FUN, CONNECTION AND PLAYFULNESS



TAKE THE
PERSONALITY QUIZ!

EMOTIONAL NEEDS:

Attention, acceptance, connection/approval, activity.

INTRINSICALLY MOTIVATED BY: Curiosity, fun/laughter, recognition, cooperation, and challenge.

APPRECIATES:

Fun, relationship, laughter, teamwork, attention, touch, approval, free-time, being creative and social, being listened to, respected, being accepted and complimented.

DIFFICULTIES:

Being on time, saying “no,” managing boredom, time and money, interrupting others, talking too much, listening, being disorganized, maintaining boundaries.

NEEDS TO WORK ON:

Listening, being on time, being organized, being sincere, genuine humility, being able to be alone, resting, following through on establishing habits and traditions, considering thought bubbles, paying attention to details and to what people are saying, remembering important things.

NAVIGATING RELATIONSHIP

(POSSIBLE INTERACTIONS)

NEED TO WORK ON... THINGS TO CONSIDER NEED TO WORK ON...

The **TALKER**

- LISTENING
- STRATEGIZING AND PAYING ATTENTION TO DETAILS

USUALLY MARRY ONE ANOTHER
OPPOSITE
UNBALANCED FLEXIBILITY

The **THINKER**

- OPTIMISM
- HAVING FUN AND CREATIVITY

The **TALKER**

- SLOWING DOWN
- AUTHENTICITY

VERY FOCUSED ON RELATIONSHIP
RELAXED
DISORGANIZED
VERY FLEXIBLE

The **PEACEMAKER**

- HAVING OPINION
- TALKING AND BEING ENTHUSIASTIC

The **TALKER**

- DECISIVE
- FOCUSED

ADVENTURE
UNBALANCED FLEXIBILITY
UNBALANCED ATTENTION
UNINHIBITED

The **LEADER**

- STOPPING TO LAUGH AND HAVE SOME FUN
- BEING OK WITH IMPERFECTION

Notes:

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HELPER
LOYALIST



The PEACEMAKER

SENSITIVE, FLEXIBLE, WARM, COMPASSIONATE, FRIENDLY, EASY GOING, PATIENT, TEAM PLAYER, LOYAL, KIND, LISTENER, RELIABLE, FAITHFUL, EASILY PLEASED, STEADY, MELLOW AND EVEN TEMPERED. INVITES THROUGH PERSONAL & LOYAL CONNECTION.



TAKE THE
PERSONALITY QUIZ!

EMOTIONAL NEEDS:

Feeling valued and noticed, sleep/downtime, peace, quality time.

INTRINSICALLY MOTIVATED BY: Upholding traditions, groups, safety & security, stability, structure, duty, obligations, cooperation, recognition, peacefulness, and quality time.

APPRECIATES:

Respect, side by side time, encouragement, peace, quiet, patience, recognition, loyalty, being listened to, and focused attention, plans they can be a part of and not need to plan.

DIFFICULTIES:

Facing & managing conflict, self understanding, being sincere, being on time, getting things done on time, handling pain and adversity, making decisions, meeting deadlines, being motivated, being open and honest about feelings, working too much, wanting to please others, being assertive, being entertaining, self confidence, planning organization, sharing thoughts and ideas.

NEEDS TO WORK ON:

Being assertive, having an opinion, being decisive, self-confidence, not procrastinating, being sincere, embracing and managing conflict, taking on challenges, pushing self beyond comfort, planning and organization, developing identity and grit, and sharing thoughts and ideas.

NAVIGATING RELATIONSHIP

(POSSIBLE INTERACTIONS)

NEED TO WORK ON... THINGS TO CONSIDER NEED TO WORK ON...

<i>The</i> PEACEMAKER <ul style="list-style-type: none">• LEADERSHIP• OPINION AND CONVICTION	USUALLY MARRY ONE ANOTHER OPPOSITES UNBALANCED FLEXIBILITY	<i>The</i> LEADER <ul style="list-style-type: none">• PATIENCE• SERVING
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<i>The</i> PEACEMAKER <ul style="list-style-type: none">• HAVING OPINION• TALKING AND BEING ENTHUSIASTIC	VERY FOCUSED ON RELATIONSHIP RELAXED DISORGANIZED VERY FLEXIBLE	<i>The</i> TALKER <ul style="list-style-type: none">• SLOWING DOWN• AUTHENTICITY
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<i>The</i> PEACEMAKER <ul style="list-style-type: none">• CLARITY• ORGANIZATION	THOUGHTFUL UNBALANCED FLEXIBILITY UNBALANCED ATTENTION INHIBITED	<i>The</i> THINKER <ul style="list-style-type: none">• RELAXING• CONSIDERING GRAY AREAS
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Notes:

INVESTIGATOR
REFORMER



The THINKER

FOLLOWS THE RULES, LIST-MAKER, RULE-MAKER, PURSUES EXCELLENCE AND PERFECTION, ANALYTICAL, ARTISTIC, CAREFUL, CAUTIOUS, FOCUSED, SCHEDULED, LOYAL TO A FEW CLOSE FRIENDS, DEPENDABLE, INDEPENDENT, SELECTIVE, STRUCTURED, AND ORGANIZED. INVITES THROUGH ORGANIZATION, STRUCTURE AND LOYALTY.

EMOTIONAL NEEDS:

Alone time, room to think, predictability, being or feeling understood, and sensitivity to their thoughts.

INTRINSICALLY MOTIVATED BY: Acquiring knowledge, competence, expertise, progress, concepts, organizing, having control, challenge, and structure.

APPRECIATES:

Structure, organization, decisions being made, respect, follow-through, being understood and listened to,

and recognition in thoughtful and quiet ways and not being questioned.

DIFFICULTIES:

Jealous, picky, fearful, critical and self-critical, edits other people's lives, obsessive over details, perfectionistic, inflexible, cautious, pessimistic, takes things personally, skeptical, loves to have control, secretive, and passive-aggressive.

NEEDS TO WORK ON:

Being optimistic, relaxing, not being so critical, being agreeable/flexible in own opinions, not taking things so personally, being OK with imperfections, taking time for relational connection, having fun, laughing, being playful, easing up on bluntness (especially in own thoughts), socializing, making time for creativity, challenging self, and easing up on worries.

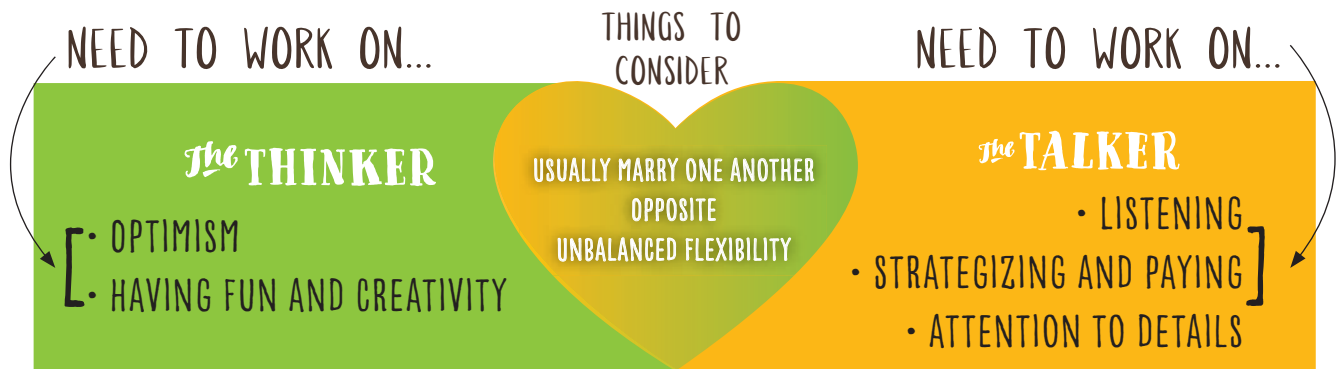


SCAN ME

TAKE THE
PERSONALITY QUIZ!

NAVIGATING RELATIONSHIP

(POSSIBLE INTERACTIONS)



Notes:

INITIATOR
INFLUENCER

The LEADER



COMPETITIVE, LEADER, TAKES CHARGE, DECISION-MAKER, DIRECT, ASSERTIVE, NOT AS CONCERNED ABOUT WHAT OTHER PEOPLE THINK OF THEM, PROBLEM-SOLVER, RISK-TAKER, ADVENTUROUS, FIXER, VISIONARY, BOLD, FEARLESS APPROACH, GOAL-ORIENTED, LOVES TO BE IN CONTROL AND IN CHARGE.

EMOTIONAL NEEDS:

Accomplishment, sense of control and competence, and being noticed and admired for their work.

INTRINSICALLY MOTIVATED BY: Having control, challenges, competition, and mastery.

APPRECIATES:

Recognition, loyalty, competence, cooperation, follow-through, credit for their hard-work, excellence, boldness, honesty, cooperation with their ideas, getting to ask “why” questions, hard-work, challenges, and competition.

DIFFICULTIES:

Patience, being a workaholic, resting, running over others emotionally, arrogance, listening, openness to others' ideas, dominating, questioning the competence of others, creating tension, and being inflexible/stubborn.

NEEDS TO WORK ON:

Not running over people, humility, giving up control, allowing others to be right, complimenting others, allowing others to safely have a different opinion, being sincere with gentleness, patience, being agreeable/flexible in own opinion, encouraging others, resting, paying attention to others, paying attention to details, delegating, and allowing for growth and imperfections.



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NAVIGATING RELATIONSHIP

(POSSIBLE INTERACTIONS)



Notes:
